



February 6, 2020

Re: Supply as related to Coronavirus outbreak in China

Dear Valued Customer,

Pavco has been diligently working with our suppliers to assess a potential supply chain interruption due to the Coronavirus outbreak in China, which could affect Pavco products. We apologize for the delay in our response, but the Chinese New Year holiday period has hindered our efforts to obtain some information.

Although we source many raw material inputs from China, we have alternative supply chains outside China for every material we use, with minimal exceptions. In fact, due to the recent tariffs between the United States and China, most of our alternative vendors had already become our primary supply source in 2019.

At this point, we are confident the Coronavirus will not affect Pavco products produced in the United States. We will continue to monitor the overall supply chain closely and let you know if any unforeseen threats arise in the months to come. We hope this satisfies your concerns.

Please feel free to contact us if you have further questions or concerns.

Best Regards,

A handwritten signature in black ink, appearing to read "Scott Pavlish".

Scott Pavlish
Chief Operating Officer
Pavco Inc.